



## PMA & The American Infrastructure Network – Moving Projects Forward

### INTRODUCTION

Innovation and a Path Forward. PMA Public Finance and the American Infrastructure Network (AIN) have joined together to offer Illinois communities an innovative path forward for necessary infrastructure projects. Working together – it's an old concept, and it works. By pooling projects in a single public finance offering, communities can access a turnkey solution to get projects off the table and into reality.

#### How it Works

- Public entities identify projects and subscribe to a public financing pool of entities.
- PMA Securities advises the pool and its participants and executes all documentation and regulatory requirements.
- PMA Securities works with Assured Guaranty to wrap the pool with insurance and a single credit rating.
- PMA Securities works with the Illinois Finance Authority to issue the debt.
- Public entities receive their allocation of funds for project financing. PMA Securities manages the proceeds through Bond Proceeds Management Programs in the Illinois School District Liquid Asset Fund or the Illinois Public Reserves Investment Program. All arbitrage and reporting will be managed until project completions and expiration of funding needs.

#### How it Makes a Difference

- **Different Credit Ratings Included** – Insurance wrap allows entities of varying credit ratings to receive the benefits of public financing.
- **Lower Costs** – Pooling projects allows for reduced issuance costs.
- **Ease of Use** – Single Advisor – PMA, with longstanding experience, manages all aspects of the process – financing, reporting, investments, arbitrage.
- **All Entities Included** – Project size and funding needs are not a qualifying factor – small and large projects may participate.
- **Efficiency** – Illinois Finance Authority to issue the debt and the pool will be wrapped by insurance allowing for efficient market access.

### PMA & AIN Pooled Financing Program

- Follow-up project services from AIN
- Insured transaction through Assured Guaranty (AG)
- Issued locally through the Illinois Finance Authority
- Pooled transaction costs allow for greater efficiency and savings
- Opportunity to join Illinois communities in a single public finance offering
- Bond Proceeds Management by a trusted advisor
- Streamlined process to move projects forward
- Arbitrage rebate services included



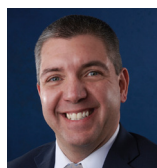
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- 16 years in the public finance industry
- Specialist in quantitative and qualitative research, financial analysis, and client support for local governments and non-profits
- BA in economics from Northwestern University and Master of Public Policy from University of Chicago
- FINRA Series 7 and Series 63 licenses & MSRB's Municipal Series 50 license.
- Member of the Illinois Government Finance Officers Association (IGFOA), the Illinois Association of Park Districts (IAPD), the Illinois Library Association (ILA), and the Illinois Association of School Business Officials (IASBO)
- Presenter at IGFOA, IAPD, and ILA annual conferences



### Stephen Adams

Director, Public Finance  
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- 24 years in the public finance industry
- Has extensive knowledge in the bond issue process including providing quantitative and qualitative research, financial analysis and client support for local government, community college and non-profit clients
- Has a Bachelor of Science in business administration/economics from Illinois College and a Master of Business Administration from the University of Illinois-Springfield
- Holds FINRA Series 7 and Series 63 licenses along with MSRB Series 50 and Series 52 licenses
- Active member of the Illinois Community College Chief Financial Officers ("ICCCFO"), a member of the Illinois Government Finance Officers Association ("IGFOA") Executive Board, Illinois Municipal Treasurers Association ("IMTA") and Illinois Association of School Business Officials ("IASBO")

## About PMA Public Finance

The Public Finance Group works within one of the PMA companies, PMA Securities, LLC. Combining experience with sophisticated knowledge of debt issuance and capital markets, we provide unparalleled service to municipal entities regarding all matters of the bonding process. Rather than providing solutions that suit the municipal advisor or underwriter, the Public Finance Group creates solutions that consider the municipal entity's best interests. PMA extensively reviews a client's financial position, evaluates its debt capacity and understands its debt issuance needs.



### Todd M. Dotson

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- Over 35 years in the industrial coating and corrosion industry. Founder of the American Infrastructure Network.
- Regularly invited to speak at conferences and seminars throughout the country on topics such as how to properly maintain municipal infrastructure assets, planning for infrastructure success and how infrastructure resilience is the engine for economic opportunity
- Member of National Rural Water Association, US Water Alliance, American Water Works Association, Association for Materials Protection and Performance (AMPP)
- BA from the National Labor College, MA in Legal and Ethical Studies from the University of Baltimore

## About The American Infrastructure Network

In communities across the country, corrosion and other types of structural damage has weakened public municipal infrastructure systems, impeding community growth and economic development and reducing municipal capacity and prosperity. The economic cost of corrosion is only part of the story. The cost in terms of public safety and ecological health is even higher. The American Infrastructure Network was created to help communities combat the high financial and human costs of infrastructure decay by providing a full suite of planning, procurement, education, and technical assistance services. We are a 501(c)(3) organization with a mission to give communities the tools, knowledge, and other resources they need to ensure smooth and long-lasting operation of infrastructure assets.



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